

Superb Service & AI-Driven Data Will Revolutionize Robotic Microsurgery at MMI



Founded in 2015, Medical Microinstruments (MMI) aims to help more surgeons around the world to offer more advanced procedures, while reducing costs for patients, hospitals and society at large.

MMI is home to the first teleoperated robotic platform for suturing in open surgery with wristed microinstruments.



GOALS

As MMI looked to launch this new technology to the market, they knew they needed a sustainable and scalable solution for the field service organization.



1 Minimize Response Time

by optimizing the displacement schedules of our engineers

2 Ensure Traceability of Issues

to meet quality compliance requirements

3 Make Continuous Improvements

by gathering customer feedback in an organized way

The Future Ahead

MMI sees an opportunity to leverage IoT to connect the Symani microsurgery platform directly to their field service solution.



Remotely retrieve data in real time

Facilitate knowledge sharing

Offer ai trouble shooting & resource planning

Improve engineering and R&D of products

Drive service excellence thru data analytics

Close generational gaps

Choosing ServiceMax & Salesforce

“ The combined strengths from both companies bring added value that enables FSEs to deliver an outstanding and proactive customer experience while ensuring maximum asset performance.

Giancarlo Testaverde

*Executive VP of Operations
Medical Microinstruments*

