

PTC CLOUD AND SaaS OFFERING SPECIFIC PROVISIONS

Scope of this Document

This document sets out various terms and conditions that are specific to particular Cloud and SaaS offerings from PTC. In the event of inconsistency between this document and the PTC quote(s) pursuant to which the Customer purchased the Services (the "Quote"), the Quote shall govern.

If PTC is hosting software products that aren't identified in this document, the licensing parameters specified in the PTC Licensing Basis Table (available at http://www.ptc.com/legal-agreements/on-premise-license-agreements) govern Customer's use of such products.

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PTC PLM Cloud Offering

The PTC PLM Cloud is available in two service packages:

- PTC PLM SaaS Premium: This offering provides Customers with a PTC Windchill environment that is dedicated to the Customer, support deeper customization (such as with custom workflow processes and custom types) and where the user has more control over timing of upgrades. A minimum of 15 users is required for this dedicated option.
- PTC PLM SaaS Enterprise: This offering provides Customers with a PTC Windchill environment that is dedicated to the
 Customer, includes the most comprehensive set of PLM capabilities and supports the deepest possible levels of customization and
 that supports integration with external on premise and cloud systems such as ERP and CRM. A minimum of 15 users is required for
 this dedicated option.

PTC PLM SaaS is currently offered in the following geographies:

- Americas
- Europe
- India
- Japan, Singapore, Australia, New Zealand

Additional information about the capabilities in the tables in the following pages.

Data Export: Upon approaching the end of the Services term (the "Service End Date"), Customer can request up to two data exports: (1) prior to Service End Date an export for purposes of testing the input of that data into Customer's system, and (2) final export at Service End Date. Customer shall coordinate such requests with PTC. The data export includes the information required to redeploy the software in another environment. Depending on the solution purchased, this may include: Database schema export, Directory LDIF export or similar user list export, Enterprise LDAP LDIF export, External file vault(s) contents. Customer may contract with PTC for additional non-standard data export. Fees are quoted respective of each occurrence. PTC will retain Customer's Hosted Data for approximately 30 days following the last extraction, and then another approximately 60 days on backups.

Туре	Capability	Premium	Enterprise
	Viewers can view content created by others but are unable to create or edit any content		
	(same behavior as Windchill PDMLink view & print)		
	View all web pages with content created in system	✓	✓
	Search across fields and indexed content and user-defined searches and search using part	✓	✓
	classifications		
	Open for view or print any 2-D or 3-D representation in Creo View Light (cannot save	✓	✓
Minney	annotations) Download any office content and any representations created from CAD formats (Native		
Viewer	CAD content cannot be downloaded)	✓	✓
	View created reports	✓	✓
	View drawings, part CAD document and document information using out of the box Kinex		
	Navigate View apps. Custom viewing apps can also be used but must be approved by PTC	✓	✓
	cloud services prior to deployment in production.		
	View complaints and non-conformances		✓
	View suppliers, supplier status, preferred parts and preferred suppliers		✓
	Contributors have all Viewer capabilities plus the following:		
	Create and manage office documents.		
	The Microsoft Office Desktop Integration capabilities can be used but must be optionally		
	enabled on request when the cloud instance is configured. Partners are responsible for	✓	✓
	assisting the customer with configuration of clients and in training for the use of desktop		
	integration functionality.		
	Create folders, links	<u>√</u>	√
Contributor	Open and complete project and workflow tasks	→	∀
	Create discussion forum postings	<u>√</u>	✓
	Create and save markups/annotations in Creo View Light Create and edit problem reports (but not other change objects)	<u> </u>	✓
	Participate in change process tasks (such as review and approval)	<u> </u>	✓
	Participate in change process tasks (such as review and approval) Participate in project planning activities (update and complete assigned activities)	<u> </u>	·
	Create and complete action items and create subscriptions for notification	<u>√</u>	✓
	Create Non-Conformances and participate in CAPA processes (but not initiate CAPA)		√
	Authors have all Contributor capabilities plus the following:		
	Create and manage CAD documents using Creo, AutoCAD, Inventor, SolidWorks and NX		
	workgroup managers for supported CAD versions	✓	1
	See Creo Version compatibility <u>here</u>	•	•
	See AutoCAD, Inventor, SolidWorks and NX version compatibility <u>here</u>		
	Create and manage document configurations and baselines	✓	✓
	Manage simple release through promotion request process	√	√
	Create and manage collaboration projects	✓	✓
Author	Create and edit change items (change requests, change notices, problem reports,	✓	✓
	deviations and waivers) Create and edit parts and part structures	✓	✓
	Create and manage part structure configurations and baselines	<u> </u>	· ·
	Create and edit project plans, activities, milestones and action items	<u> </u>	·
	Create and manage team resources	✓	√
	Create and manage suppliers and supplier parts		✓
	Create and manage complaints, Corrective and preventative actions and non-conformances		✓
	Create and manage security labels and agreements		✓
	Create and manage lot, serial and date effectivities		✓
Web-based	Web-based end user training accessible from PTC PLM SaaS services (all user types). Topics		
Training	include: CAD data management, document management, product structure management,	✓	✓
T Gilling	change management and project collaboration & management		
	Creo format publishing (3-D Viewables, PDF, IGES, PDES, STL)	_	
	1 CAD Worker instance is included which supports up to 50 Author Users	✓	✓
Publishing	(additional Creo CAD worker must be purchased for each additional 50 Author users)	✓	✓
	AutoCAD format publishing (No CAD worker required)	Y	Y
	SolidWorks publishing (CAD Worker instance and SolidWorks node-locked license required)		

	(1 SolidWorks CAD Worker instance is required for each 50 SolidWorks Author users) NX publishing (CAD Worker instance NX dedicated license required) (1 NX CAD Worker instance is required for each 50 NX Author users) Inventor publishing (CAD Worker instance Inventor node-locked license required)	Additional cost	Additional cost
	(Inventor CAD Worker instance required for each 50 Inventor Author users) Automated PDF generation using Adobe LiveCycle	Additional cost	Additional cost
Languages	English, French, German, Spanish, Italian, Russian, Korean, Japanese, Chinese	✓	✓
Committed Author	Customers must commit to pay each month for a minimum number of Author users	15 Committed	15 Committed
minimum		Authors	Authors
Storage	Storage included per committed user (Authors & Contributors only)	30 GB	50 GB

Category	Capability	Premium	Enterprise
	Choose custom version schemes	✓	✓
	Define custom attributes (only for the system supported types)	✓	✓
	Define saved searches	✓	✓
Supported	Define groups, roles and teams with custom access rules	✓	✓
Configurations	Define object initialization rules	✓	✓
Comigurations	Configure lifecycle schemes	✓	✓
	Configure OOTB Navigate view apps for up to 10 roles with OOTB role-based	√	✓
	configurations		
	Define subtypes with type-specific attributes	√	✓
	All customizations must be documented, submitted for review to PTC Cloud Services		
	prior to production release. All customization must comply with Extended Cloud		
	Services (ECS) policies.		
	Custom workflow processes Washing a secont of by DTC Cloud considers		
	Workflow customizations must be reviewed and accepted by PTC Cloud services. Workflow customizations which create or edit information may not be accepted to	√	✓
	prevent a compromise to data integrity and/or security, they should be implemented as	,	•
	custom helper services		
	Custom publishing rules		
	Only those publish rules that are created by PS / Partner, in compliance with the OOTB		
	"PublishRulesSchema.xsd" schema, will be accepted, based on review and approval by	✓	✓
	PTC Cloud Services. Additional information about Publish Rules can be found in the		
	Windchill Help Center.		
	Query-builder supported queries	✓	✓
Supported	Customizations using out of the box Info*Engine tasks		_
Customizations	Customizations using out of the box Info*Engine to create or edit information will be	✓	✓
	carefully reviewed by PTC Cloud Services and must be approved prior to deployment.		
	Custom Navigate Apps (custom mashups)	✓	✓
	Custom Navigate Apps that integrate with other on premise or cloud enterprise systems		✓
	(e.g., ERP) Customizations using custom Info*Engine tasks		
	Customizations using custom info Engine tasks Customizations using custom Info*Engine to create or edit information will be carefully		✓
	reviewed by PTC Cloud Services and must be approved prior to deployment.		
	Customer directory integrations (e.g., LDAP)		
	There is a cost associated with setting up and maintaining a VPN for this integration.		✓
	Customizations requiring code additions		✓
	Custom Solr indexing policies/rules (default indexing included for all)		✓
	Systems integrations (to on premise or cloud systems)		
	Systems integrations are a supported option but there are additional costs associated with		✓
	middleware, ESI module, setting up and on-going support of the integrations.		
Environments	1 – Dedicated Dev environment (non-scalable, non-clustered) w Creo CAD Worker	√	√
	1 – Production environment (scalable, clustered, multi-zone RDS)	✓	✓
	The following is not supported for all offerings:		
	Site administration access in production system		
Not Supported	Full organization administration access in production system		
	Direct application of customizations to production system		
	Custom ThingWorx apps that connect to physical devices		
Optional Services	Set up Dev/Test clone of production environment	✓	✓
Supported	Data loading (e.g., CAD and document files—partner provided service)	✓	✓
(Fee-based services			_
provided by partner	Content replication (setup of local file servers at other AWS Regions)	✓	✓
and/or PTC)			
Data Extraction	Full file content extraction of all versions	√ /	√
	Full database extraction/dump	✓	✓



PTC FlexPLM SaaS and Other Retail SaaS Offerings

PTC FlexPLM SaaS

The PTC FlexPLM SaaS offering is available in two service packages:

- PTC FlexPLM SaaS SMB: This offering is made available through PTC resellers and provides access to a pre-configured FlexPLM environment. This offering is ideal for smaller customers who have 100 or less internal users and/or who don't need customization. A minimum of 10 internal users is required for this option.
- PTC FlexPLM SaaS Enterprise: This offering provides Customers with a PTC FlexPLM environment that is dedicated to the
 Customer, supports the deepest possible levels of customization and that supports integration with external on-premise and cloud
 systems such as ERP and CRM.

Additional information about the capabilities is set forth in the table on the following page.

The FlexPLM "External Capacity User" license, which is available for both service levels, may be assigned only to users who are vendors, third parties and others external to the Customer and its affiliates ("External Users"). External User licenses may be reassigned to another External User at no additional license fee, except that an External User license may not be used by more than one External User during any calendar month.

Registered Users of FlexPLM also receive entitlements to use certain role-based applications (e.g., the FlexPLM TechPack Access App). These applications are limited to use by Registered Users of FlexPLM and may only be used for the following purposes:

- to execute applications to view, print, create, and/or update information from solutions sold by PTC and delivered through the components bundled with the role-based applications.
- to install the ThingWorx server for the sole purposes of accessing FlexPLM data as applicable to the role-based applications and configuring details required for the role-based applications.

Overage Fees: PTC will count Customer usage of SaaS services on users' access – i.e. number of unique users who login to the system in a given month. Overages beyond the quantity purchased will be charged based on overage fees specified in the Quote.

<u>Data Export</u>: Upon approaching the end of the Services term (the "Service End Date"), Customer can request up to two data exports: (1) prior to Service End Date an export for purposes of testing the input of that data into Customer's system, and (2) final export at Service End Date. Customer shall coordinate such requests with PTC. The data export includes the information required to redeploy the software in another environment. Depending on the solution purchased, this may include: Database schema export, Directory LDIF export or similar user list export, Enterprise LDAP LDIF export, External file vault(s) contents. Customer may contract with PTC for additional non-standard data export. Fees are quoted respective of each occurrence. PTC will retain Customer's Hosted Data for approximately 30 days following the last extraction, and then another approximately 60 days on backups.

PTC FlexPLM SaaS Offerings – Included Capabilities			
Capability	SMB	Enterprise	
Create and manage seasons, including the ability to copy, carryover, and move products and colorways from season to season	✓	✓	
Create and manage Season Plans (aka assortment plans) and placeholders. Associate products to placeholders and adopt the associated products		✓	
Create and manage product development tasks and milestones via calendar templates, calendar instances, and calendar dashboards	✓	✓	
Create and manage season line boards	✓	✓	
Create and manage products and their colorways	✓	✓	
Create and manage colors	✓	✓	
Create and manage materials, their suppliers, their color combinations, and their pricing.	✓	✓	
Create and manage palettes and associate colors & materials to palettes	✓	✓	
Create and manage suppliers	✓	✓	
Create and manage change activities		✓	
Create and manage environmental sustainability via product analytics (incurs additional costs)		✓	
Create and manage documents and image pages	✓	✓	
Create and manage product imagery via Adobe Illustrator integrations (incurs additional costs)	✓	✓	
Create and manage product specifications, including Sizing, BOMs, Measurements, and Construction information. Generate Tech Packs from product specifications	✓	✓	
Create and manage product and material samples	✓	✓	
Create and manage 3D CAD documents and engineering parts and product structures		✓	
Create and manage product sourcing configurations	✓	✓	
Create and manage product cost sheets	✓	✓	
Create and manage product & material test specifications and results		✓	
Storage included	2 GB per Registered User	2 GB per Registered User	
Ability to customize system look & feel and/or application logic		✓	

PTC Inspiration App SaaS

The PTC Inspiration App SaaS offering is available in three different service packages:

- PTC Inspiration App Core Capabilities: This offering provides access to the Inspiration App. The Inspiration App is a concept
 management and collaboration offering that allows retailers and brand owners to capture ideas, trends, and other product
 development information and share those ideas with internal and external users.
- **PTC Inspiration App Trend Packs**: This offering provides access to trending imagery from social media platforms. The imagery is provided within the Inspiration App and can be tailored to a retailer or brand owner's specific needs.
- PTC Inspiration App Advanced PLM Integration: This offering provides the ability for Customers using the Inspiration App to retrieve data from a connected FlexPLM environment and create data in FlexPLM using the Inspiration App as the means to capture that data initially.

All of the PTC Inspiration App service packages specified above are sold on the basis of the number of users who access such service package in a given month. Additional information about the capabilities is set forth below:

PTC Inspiration App – Core Capabilities

- Create projects and boards within a project
- Upload images and video to boards
- Add web page hyperlinks to boards
- Create text and other annotations (e.g. drawn shapes) within boards
- Create color swatches within boards
- · Share boards with internal and external users
- Create discussions with users to review feedback at project, board, and board item levels
- Review streams of trending imagery (aka Trend Streams) from social media platforms. Several streams will be provided out of the box. Streams feature is only accessible by internal users. Images from streams can be placed into boards.
- Export boards to PDF
- Export boards to a connected FlexPLM environment, where each board will be represented as an Inspiration Page within FlexPLM.

Storage:

• 2GB of storage is provided per user

PTC Inspiration App – Trend Packs

Trend Packs are packs of four tailored Trend Streams and Customer must pay the per Trend Pack fee for each user leveraging any of the tailored Trend Streams within a Trend Pack in the applicable month. Tailored Trend Streams are streams that are customized to show imagery based on a category or topic provided by the Customer. For example, a Customer may want to see trending imagery for sports-related performance outerwear. In this case, a tailored Trend Stream would be created that collects relevant images and that Trend Stream would be delivered to the Customer via the Inspiration App.

PTC will work with a Customer to establish a tailored Trend Stream and then refine that Trend Stream over a three-month period. During this period, the Customer can provide feedback to PTC that enables PTC to adjust the image search mechanism so it can provide more relevant images. No adjustments to the tailored Trend Streams will be made after the end of the three-month period. If Customer desires additional or different Trend Streams, additional Trend Packs would need to be purchased.

As an example of how usage is counted for Trend Packs, if a Customer purchases one Trend Pack and, in a given month, each of the four Trend Streams in such Trend Pack has 10 unique active users, Customer would need to pay for (either as committed users or as overage users) forty active users.

PTC Inspiration App - Advanced PLM Integration

- Retrieve data (e.g. Materials, Colors) from a connected FlexPLM environment for use on a board
- Create data (e.g. Products) in a connected FlexPLM environment from within the Inspiration App

SPM SaaS Offering

The PTC SPM SaaS Offering is available in three service packages:

- PTC SPM Essentials: This is a SaaS only offering that is tailored to the mid-market and is based on the feature set of SPM Core. It
 is based on a pre-defined configuration which allows for a rapid implementation and time to value. Customers can extend from
 Essentials to Core and or Advanced at any time.
- PTC SPM Core SaaS: This offering provides the same features and benefits of our traditional SPM Core solution but with the added benefits of being deployed on the PTC Cloud and managed by PTC. SPM Core SaaS is a prerequisite for SPM Advanced SaaS.
- PTC SPM Advanced SaaS: This offering provides the same features and benefits of our tradition SPM Advanced solution but with
 the added benefits of being deployed on the PTC Cloud and managed by PTC.

The SPM SaaS Services are ordered based upon the value of inventory that is being managed by the SaaS System. This offering is priced in blocks of US\$1 million (or such other currency as may be specified in the Quote), with each quantity unit ordered representing US\$1 million of Customer inventory.

In addition, set forth below are certain limits on Customer's use of the SaaS System. Customer may not exceed any of these constraints.

Feature	Variable	Essentials	Core	Advanced
General	PLP count	see below	see below	see below
Concurrent users	number of concurrent users	150	150	150
Demand Management	history slices*PLPs * number of demand streams	600M	600M	600M
Forecasting - General	forecast slices*PLPs* number of forecast streams	300M	300M	300M
Inventory Optimization	IO scenarios*periods*PLPs	1000M	1000M	1000M
Time phased supply planning	time-phased PLPs * planning horizon	100M	100M	100M
Order Planning	max (levels in part chain + location echelons)	100	100	N/A
Order Planning	max (parts in largest part chain * # locations in largest location echelon)	25,000	25,000	N/A
Interactive and Order Planning	max (levels in part chain + location echelons)	N/A	N/A	100
Interactive and Order Planning	max (parts in largest part chain * # locations in largest location echelon)	N/A	N/A	25000
Causal Forecasting	product*bom size(parts on BOM)*install sites	N/A	N/A	1000M
Causal Scenarios Forecasting	number of Causal scenarios * product * avg bom * installsites	N/A	N/A	1000M
Scheduled Event Forecasting	products*events*avg event BOM size*installsites	N/A	N/A	500M

Definitions and Functional Limitations:

<u>Part/Location Pairs (PLPs)</u> – A part/location pair is a part at a location. Each part has the potential to be planned at one or more locations in the network/hierarchy. In SPM forecasting and planning are done for each part at each location where it has been used in the past (demand) or is anticipated to be used in the future (forecast). The total number of PLPs is a factor in system processing and environment sizing.

SPM Essentials is limited to 750,000 PLPs.

SPM Core SaaS and **SPM Advanced SaaS** can support up to 15,000,000 PLPs. There are 3 sizes with corresponding part numbers for each. The "micro" sized offering supports up to 750,000 PLPs. The "large" sized offering supports 750,001 – 6,000,000 PLPs. The "xxl" sized offering supports 6,000,001-15,000,000 PLPs.

Concurrent Users – The number of users actively using the system at the same time.

<u>Demand Management</u> – Demand history is summarized in slices. Slices are monthly or weekly but the same for all PLPs. SPM Essentials and SPM Core SaaS are limited to 4 demand streams.

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<u>Forecasting – General</u> – Forecast slices are monthly or weekly and will be the same as the Demand slices. The number of Forecast Streams will align with the number of Demand Streams.

<u>Inventory Optimization</u> – SPM Essentials and SPM SaaS Core are limited to 3 Single Item Optimization Scenarios. Periods are typically locations. Trigger-Based Supply planning is the other option. The planning horizon determines how far into the future (weeks or months) that supply planning is calculated.

Order Planning – Part chains have a minimum of 2 levels and no maximum. SPM Essentials and SPM Core Advanced only support Global Part Chains only so each Part Chain applies to all location echelons. SPM Essentials is limited to 3 echelons. SPM Advanced Core supports Global and Local Part Chains so not all Part Chains will apply to all location echelons.

Interactive Planning - This feature is only available in SPM Advanced SaaS. The variable and constraint is the same as for Order Planning.

<u>Causal Forecasting</u> – Causal Forecasting uses information about the install base (products, product bills-of-material (BOM), and install sites). The number of products, the number of parts on each BOM and the number of Customer locations where products are tracked impacts processing.

<u>Causal Scenario Forecasting</u> – Causal scenarios allow for different versions of forecasts to be simulated.

<u>Scheduled Event Forecasting</u> – Schedule Event Forecasting uses information about planned events (ex. Maintenance). Products, event bills-of-material (BOM), and event schedules, and Customer locations drive these forecasts and system processing.

<u>Data Export</u>: Upon approaching the end of the Services term (the "Service End Date"), Customer can request two data exports: (1) prior to Service End Date an export for purposes of testing the input of that data into Customer's system, and (2) final export at Service End Date. Customer shall coordinate such requests with PTC. The data export includes the information required to redeploy the software in another environment. Depending on the solution purchased, this may include: Database schema export, Directory LDIF export or similar user list export, Enterprise LDAP LDIF export, External file vault(s) contents. Customer may contract with PTC for additional non-standard data export. Fees are quoted respective of each occurrence. PTC will retain Customer's Hosted Data for approximately 30 days following the last extraction, and then another approximately 60 days on backups.

Service and Parts Information SaaS Offering

The PTC Service & Parts Information SaaS offering is an integrated approach to providing PTC's world class Service & Parts Information solution in a software as a service (SaaS) model.

The offering is currently available only for the PTC Servigistics InService product (InService). The InService SaaS offering is focused on service and parts content delivery using the InService application. The offering is based on a pre-defined configuration. Customers can load service and parts information content from existing authoring / content management systems to InService using standard product loaders and deliver the information to the service network in a consolidated manner.

The offering includes a remote training/mentoring session with a PTC subject matter expert to help train the Customer administrator(s) on system administration, how to prepare the service information for loading and personalize the application for the company specific branding. This training/mentoring session supports the loading of 1 product, up to 500 service documents, and up to 5,000 individual part entries. Additional support, or integrations with other systems, can be contracted upon mutual agreement.

The InService SaaS offering is currently hosted in the following regions. The hosting location in case of global user distribution will be the closest, supported AWS region where the most number of users are located. Pricing is based in part on the hosting location, and so if Customer would like to elect a different hosting location than what was originally quoted, additional fees may be required.

- North America East (Virginia), West (Oregon)
- Dublin, Ireland
- Frankfurt, Germany
- Tokyo, Japan
- Singapore
- Sydney, Australia

The InService SaaS foundation includes hosting of one high availability clustered deployment for production InService environment and a scaled down split deployment sandbox environment for training, testing, development and other non-production purposes.

The licensing model of this offering is based on an initial foundation purchase that includes a specified number of Registered Users. Additional Registered Users may be purchased, either on a committed basis or as overage.

In addition, Customer may purchase Login Events for Public Users, both of which are defined below.

Also, the InService SaaS foundation includes an allocation of data storage. Additional data storage may be purchased, either on a committed basis or as overage.

There are also limits in the offering on data transfer rates for data being downloaded from the offering. The standard offering allows for 3 TB of data transfer per month. Additional data transfer capacity may be purchased, either on a committed basis or as overage.

Overage for Registered Users is measured on a monthly basis. Overage for Login Events is measured on an annual basis.

Registered User – The Service may only be used by individual, named registered users on a password basis. The Customer may add and/or substitute from time to time new registered users as long as the aggregate number of registered users does not exceed at any point in time the number of licenses in effect at such time for that particular product and, provided further, that if a person who was previously a registered user returns to registered user status, a new license fee must be paid to PTC at PTC's then current rates. A license is required for each individual who accesses a Registered User product or the data contained therein, whether directly or through a web portal or other mechanism for "batching" or otherwise achieving indirect access to the Licensed Product or such data. Generic or shared log-ins are not permitted.

<u>Public User</u> – A user of the InService SaaS offering who is not a direct member of Customer's service network. Service network includes but is not limited to Customer's direct service technicians, authorized dealers and service providers.

Login Event - A login event is an act by a Public User of authenticating with the user credentials to get access to the InService SaaS offering.

<u>Data Export</u>: Upon approaching the end of the Services term (the "Service End Date"), Customer can request two data exports: (1) prior to Service End Date an export for purposes of testing the input of that data into Customer's system, and (2) final export at Service End Date. Customer shall coordinate such requests with PTC. The data export includes the information required to redeploy the software in another environment. Depending on the solution purchased, this may include: Database schema export, Directory LDIF export or similar user list



Internet of Things Cloud Offerings

ThingWorx hosted offerings are priced on the same basis as on-premise licenses, as specified in the PTC Licensing Basis Table (available at http://www.ptc.com/legal-agreements/on-premise-license-agreements). However, notwithstanding anything to the contrary in the Licensing Basis Table, only one Instance is provided for non-production purposes, unless additional non-production Instances are purchased.

Creo in the Cloud Offerings

Creo in the Cloud is an integrated approach to providing the full capabilities of PTC's world class CAD software as a service (SaaS) in a secure and highly available infrastructure.

Licensing Model:

The Creo in the Cloud software is licensed on a registered user basis, meaning that each individual who is authorized to access the service needs to be assigned their own unique log-in and counts towards the number of users in the system. The registered user licenses will be purchased with the following attributes (as specified in the product description of the PTC quote): (i) package type (Engineer IIIc or Engineer IVc), (ii) instance type (Pro 16GB or Air 8GB), and (iii) number of committed monthly Hours per registered user. An additional attribute is the data center location that the registered user is connected to (determined as specified below).

This is a SaaS offering, and the Customer's access to the software is solely via the PTC hosted system. Customer may not use license files or licenses that it purchases independently of this offering in connection with the Creo in the Cloud offering.

Engineer IIIc and Engineer IVc. These registered user packages have the following capabilities included:

Package Entitlements	Engineer IIIc	Engineer IVc
Creo Parametric	✓	✓
Flexible Modeling	✓	✓
Manikin	✓	✓
Advanced Assembly	✓	✓
Behavioral Modeling	✓	✓
Mechanism Dynamics	✓	✓
Interactive Surface Design	✓	✓
Piping & Cabling	✓	✓
Simulation		✓
Tolerance Analysis		✓
Mathcad		✓
Storage Allocation (10 GB/User)	✓	✓

Allocation and Calculation of Hours:

- There will be aggregate pools of Hours for registered users who are connected to the same data center and on the same instance type (all registered users in the same data center and on the same instance type being part of the same "Group"). If the number of Hours used by such Group in a contract year exceeds the aggregate number of Hours purchased by Customer for such Group, Customer will be charged for the overage.
- Thus, for example, if Customer has 20 registered users (half Engineer IIIc and half Engineer IVc) connected to the US data center on Pro 16GB, and Customer has committed to 30 Hours per month per registered user, such Group can use up to 7,200 Hours in a contract year, and any number of Hours used above such amount will be charged as overage. However, if half of those registered users are instead connected to the EU data center or are instead on Air 8GB, then those users would be in a different Group, and each Group would be able to use up to 3,600 Hours in a contract year.
- Hours may not be shared among different Groups of registered users.
- "Hour" is defined as follows:
 - Hours are measured in full hour increments.
 - Hours are consumed when an instance type is turned on, regardless of whether the registered user is connected for the full hour or just a part of the hour.
 - Thus, for example, a registered user who accesses the system for five minutes will consume a full Hour. However, if the instance such registered user is accessing is within that hour accessed by the same or another registered user, then such registered user will continue in the Hour previously activated. For example, if registered user #1 accesses an instance for 10 minutes and then logs off, and registered user #2 logs on during the remainder of that hour, registered user #2 will be connected to the same instance and, unless registered user #2 goes beyond the remainder of that hour, no additional Hour will be consumed.
- Unused Hours in a contract year may not be rolled over from one year to the next.

Storage Entitlements: Each registered user may use up to 10 GB of storage space. Storage allocation that is not used by one registered user may not be used by other registered users. Files may be saved outside of the Creo in the Cloud offering in order to minimize storage usage.

<u>Data Backup</u>: Storage will be backed up daily and the backups will be made available for recovery for up to seven (7) days. This requirement supersedes anything to the contrary in the PTC Cloud/SaaS Security and Support document.

Overage Rates:

User Overages:

- O Where more registered users of a particular type (e.g., Engineer IIIc on Pro 16GB in the US data center) access the system than purchased in a given month, Customer will be billed for the additional registered users at the same per user fee as the committed amount, or if no registered users were purchased for that geography, then the overage fee will be PTC's then-current applicable fee for that geography. Thus, for example, if Customer bought ten Engineer IIIc on Pro 16GB in the US data center and had eleven registered users of that type access the system, Customer will be billed for an additional registered user with the same number of committed Hours, regardless of the number of Hours actually used by that registered user.
- o If there are two package types on the same account, Customer will be charged overage at the higher package rate. For example, if Customer purchases five Engineer IIIc and five Engineer IVc users and puts them all in the same account, if an eleventh user accesses the system, the overage fees for that user will be presumed to be Engineer IVc.

Hour Overages:

- o For Hour overages among a Group of registered users, the excess number of Hours will be billed at the overage rate specified on the PTC quote.
- For example, if Customer has a Group of registered users who together are allocated 100 Hours in a given contract year, but use 105 Hours in such year, Customer will be billed for the additional 5 Hours.
- As another example, if Customer has ten Engineer IIIc on Air 8GB in the US data center, and Customer sets up a registered user on the Pro 16GB instance, then all of such registered user's Hours are overage Hours because Customer did not purchase Pro 16GB Hours.
- <u>Data Storage Overage</u>: Data storage overage will not be possible. That is, the system will not permit a registered user to exceed the the number of GB of storage purchased for that registered user.

Geographical Limitation:

• The pricing for each registered user is based in part on which data center (US, European Union, Japan or Asia Pacific) such registered user is connected to. The data center used will be based on the currency in which the registered user is quoted. For example, a registered user quoted in US dollars will only be entitled to access the PTC US data centers.

<u>Data Export</u>: The design data and other information created in Creo in the Cloud is stored in the 10 GB user specific persistent storage attached to the user account or Windchill PDMLink deployed on premise or in the PLM Cloud managed by PTC. Upon approaching the end of Services term (the "Service End Date"), Customer can copy the persistent storage data from each user's persistence storage area to their company network drive. If data is managed in Windchill PDMLink on premise they have complete access and control over the data and if in PLM Cloud they will adhere to the PLM Cloud data export policies. PTC will retain Customer's Hosted Data for 7 days following the Service End Date.