

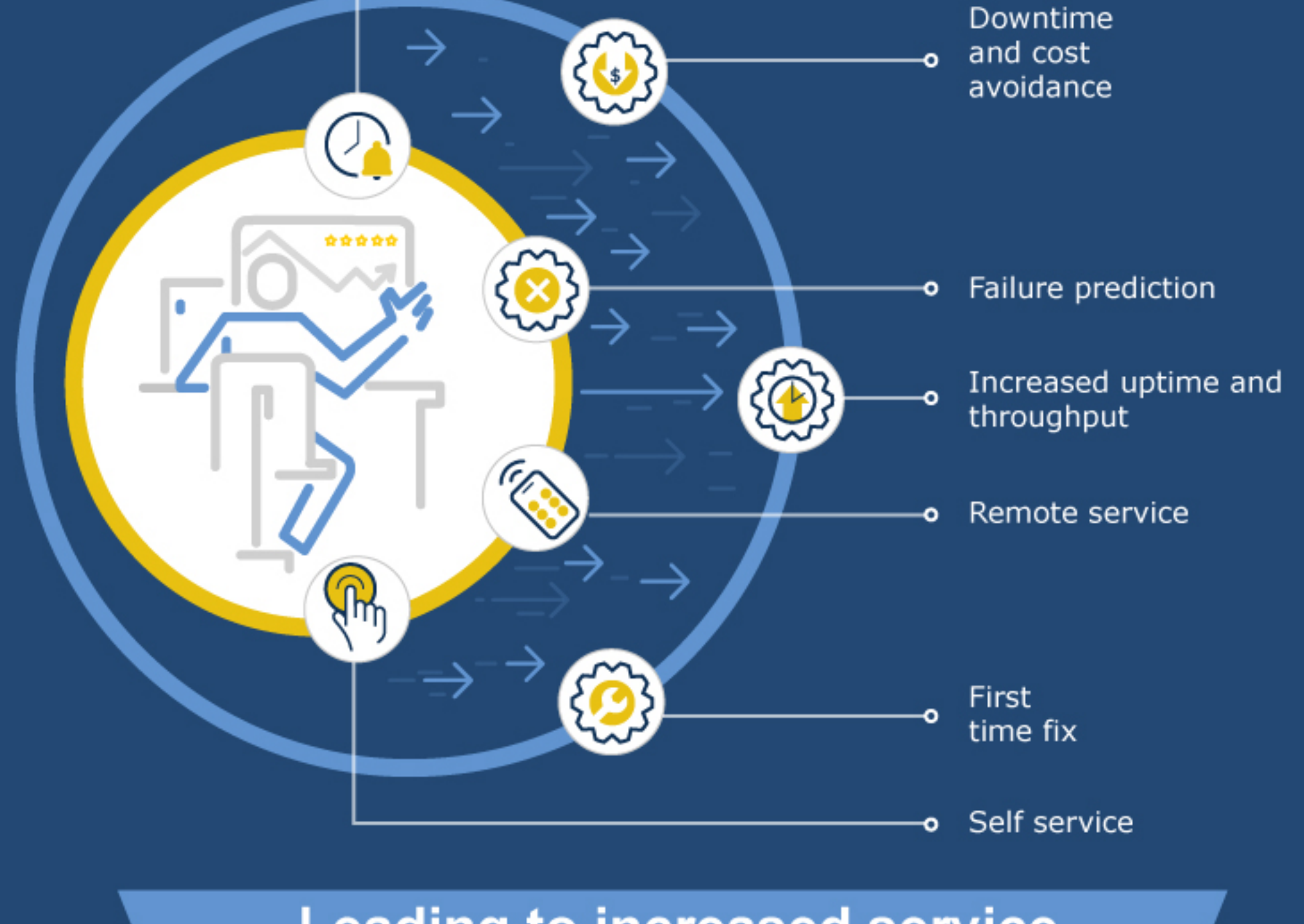


**How to**

# Improve Service with Remote Condition Monitoring

Buyer's Guide companion

## IoT capabilities drives business benefits



Leading to increased service profitability and customer loyalty

### 1 Access Equipment and Equipment Data



Adopt a data strategy targeting data sources needed to achieve service intelligence goals

### 2 Communicate with Equipment



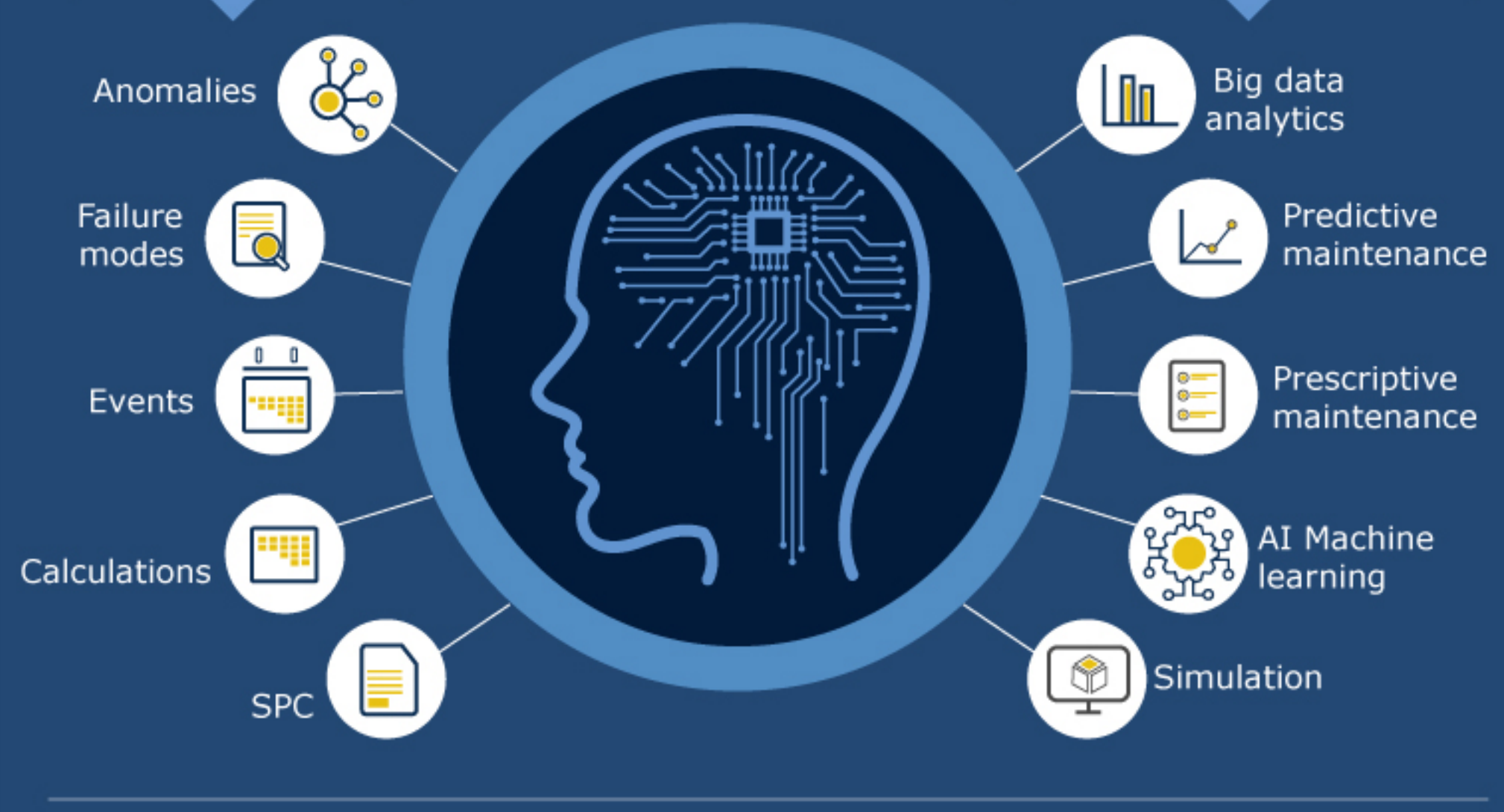
Develop a communication plan considering the reality of your current equipment ecosystem

### 3 Transform Data to Increase Value



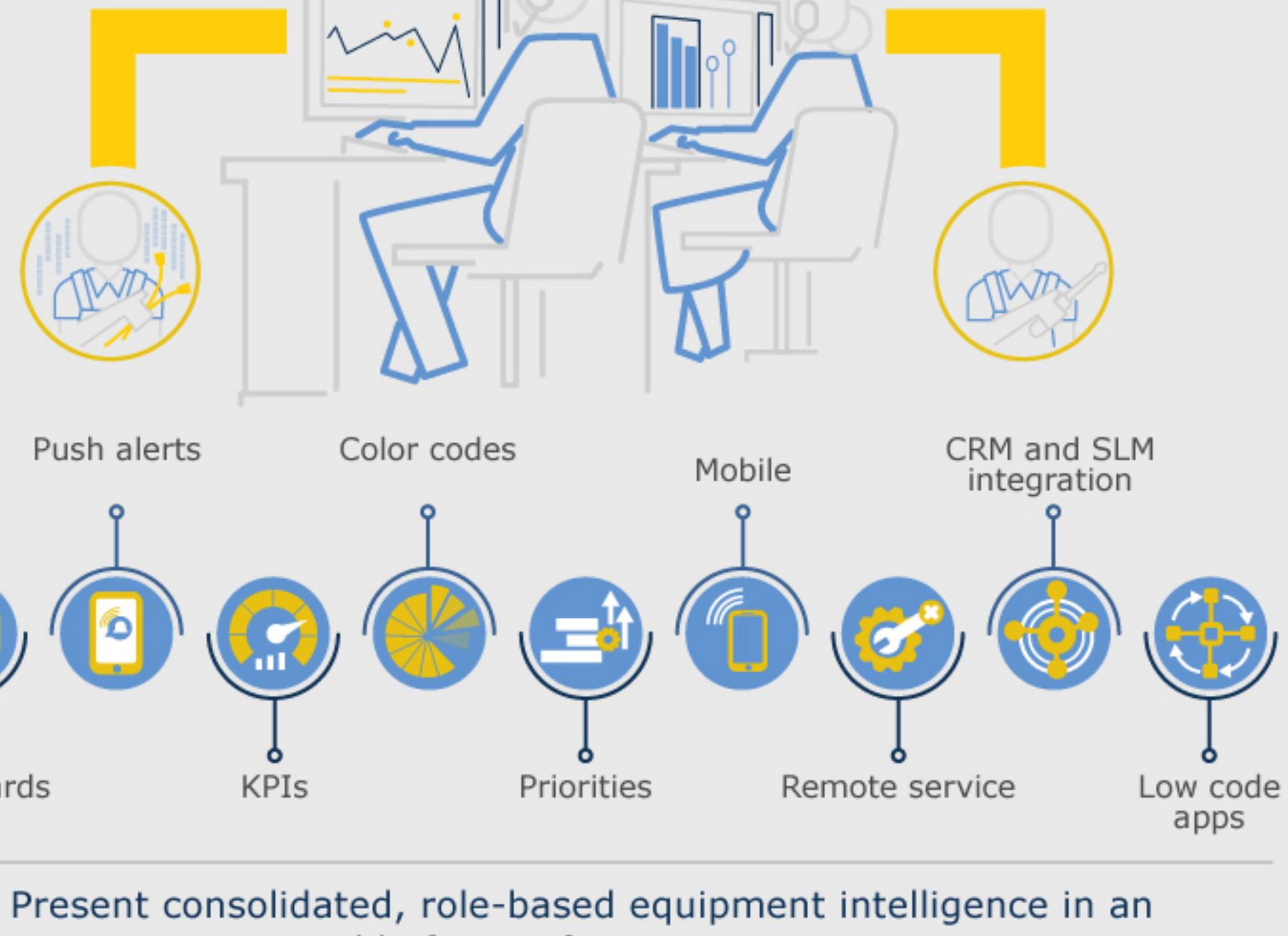
Standardize, contextualize, and integrate raw data to increase its usefulness to gaining service insights

### 4 Analyze Data to Create Service Intelligence



Adopt the right data analysis techniques based on service needs and current maturity

### 5 Share Actionable Service Information



Present consolidated, role-based equipment intelligence in an actionable format for service execution

## See the Impact on Profits\*

**Reactive**  
**\$450k**  
 unplanned downtime and repair

**Monitored**  
**\$20k to \$30k**  
 in planned downtime and repair

**10 to 20%** typical decrease in unplanned maintenance

\*See our Buyer's Guide for the full details

Remotely monitor equipment to improve service for your company and your customers

Learn more from our Buyer's Guide >